

# Distributors' Interconnection SERVICE

**DISTRIBUTORS CONNECT**



**distributors  
connect**

POWERED BY

## DISTRIBUTORS CONNECT

RECEIVE VALID INFORMATION ON TIME

If your distributors' network requires **valid information in due time** so as to

- ▲ be able to **monitor sales efficiency**
- ▲ **automate triangular sales** with an automatic invoice issuing through the information of the distributors' dispatch notes
- ▲ calculate **rebates and returns accurately**

The **Distributors Connect** service is the **ideal one for you!**



# Benefits

## WHAT DO I GAIN BY USING THE DISTRIBUTORS CONNECT SERVICE

### BETTER SALES

**MONITORING** through the valid reception of sales information from the distributors on time (quantities, values, end sales point)

**AUTOMATION OF PROCEDURES FOR THE CALCULATION OF REBATES**, through automatic input of valid sales information

**EASY SALES INVOICE ISSUING** from the information provided in the distributors' dispatch notes



## CAPABILITIES

# Direct , fully controlled monitoring

### ▲ EASY INTERCONNECTION WITH YOUR DISTRIBUTORS

- ▶ No manual procedure required by the distributors
- ▶ No interference to the distributors' system required

### ▲ AUTOMATIC UPDATES for all documents exchanged, for the identification of any error in the draw lines, for any missing item on the document etc.

### ▲ PROVISION OF ACCESS TO WEB PORTAL for the monitoring and administration of sales information, as well as for additional details such as sales or stock forecasts.



## CAPABILITIES

# Flexibility

- ▶ **ENSURES THE AUTOMATIC SENDING OF THE DETAILS** you need, exactly when you require them, and in the form needed:
  - ▶ Either from the structured files from the distributors' system or
  - ▶ From the sales PDF document
- ▶ **ALL YOU NEED IS AN INTERNET CONNECTION**
- ▶ **SMART INFORMATION CONNECTION** between your company and the distributors with regards to product codes, packaging, delivery points etc, so as all sales details from the distributors to arrive according to your data
- ▶ **THREE SYSTEMS INTERCONNECT.** The service ensures the conversion of the distributor's document into the type of information required by:
  - ▶ Your ERP system
  - ▶ Your BI system
  - ▶ The data analysis service
  - ▶ or any other system



# Technical details

## TECHNICAL SUPERIORITY REGARDING THE AUTOMATIC INFORMATION RECEPTION

- ▲ **NO SPECIAL STRUCTURED FORM** is forced upon distributors (line drawing)
- ▲ **THE SERVICE ENSURES THE AUTOMATIC CONVERSION** of the documents into the form compatible with our system
- ▲ **THE SERVICE CAN EDIT ANY STRUCTURED FORM** of files, like Ascii, xml, EDIFACT, idoc, etc
- ▲ **THE SERVICE CAN APPLY THE PIONEERING PDF2EDI** technology for the creation of structured information from a simple PDF, if your distributors are unable to send a structured file.
- ▲ **YOU ONLY NEED CONNECTION TO THE INTERNET** to send the distributors' information



# Customers

SOME OF THE COMPANIES THAT HAVE ALREADY IMPLEMENTED THE SERVICE



Thank you



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